

1 15-20000813-5283911-5361991 (7:41)

2 [dialing/ ringing]

3 PERSON 2: Hello.

4 JOE: How you doin' man?

5 [REDACTED]

6 PERSON 2: So, what's going on?

7 JOE: Well, um [inaudible] [break in recording]

8 PERSON 2: Was or wasn't? [break]

9 JOE: Looks like we got – we got some good slitage though.

10 PERSON 2: We do?

11 JOE: Yeah, NP's like – well, NP's OK, but X – NP amounts is 81, 95 then down to the 50s then
12 back to 95 then, 80, then it just kinda –

13 PERSON 2: What's at SP?

14 JOE: Been zeros. [inaudible]

15 PERSON 2: Oh, good.

16 JOE: So, um, that's been treatin' us pretty well – that little dealy.

17 PERSON 2: Right.

18 JOE: And um, I mean, I've got this thing set to go, where I – I didn't – I didn't – I'm – talk to you
19 about the two gigs.

20 PERSON 2: You what?

21 JOE: Talkin' – I'm callin' to talk to you about the two gigs.

22 PERSON 2: Yeah.

23 JOE: So –

24 PERSON 2: What hours?

25 [break in recording]

26 PERSON 2: Right.

27 JOE: Um [break] so, ah, do you – do you really want it, 'cause like Sackie got revised down a couple
28 ticks so it gets down to 95 for tomorrow.

29 PERSON 2: Oh, it does?

30 JOE: The weather [break] LA is – LA is a 95 [break] San Fran is 73 – very nice. You know, it's – it's

1 going to be warm down in that Southeast Corner of the state, for sure.

2 PERSON 2: Mm hm.

3 JOE: And Phoenix is 107. San Fran's 73, 74 here, Spokane's only 78 *[inaudible]*

4 PERSON 2: What was Sackie yesterday?

5 JOE: Ah, Sackie ye – *[break]*

6 PERSON 2: Mm hm.

7 JOE: It was a 96 on a Saturday. Hum, the Ex-poste hit 250 one time hour 14 yesterday.

8 PERSON 2: And what is it after that?

9 JOE: 199. 199.

10 PERSON 2: So that's still pretty good.

11 JOE: Yeah, it's good. It's good. If the Cong comes in, you know the – we didn't get much Cong

12 going on.

13 PERSON 2: Right.

14 JOE: Cong comes in, you know, we could – I could *[break in recording]*. I was set to do 750 *[inaudible]*

15 or we can just do 750 and I'll try to tier up at the two gi – *[break]*

16 PERSON 2: So it won't be under two.

17 JOE: Yeah, it w – probably won't be anyway. I don't know, it's kind of a – it's a little dicey.

18 PERSON 2: You know I say it – we do at least a gig.

19 JOE: OK.

20 PERSON 2: I mean, roll the dice, we got a little money to spend.

21 JOE: Yeah. Fuck, you know. Heck

22 PERSON 2: Worst –

23 JOE: it's almost September, right?

24 PERSON 2: Yeah, worst case scenario, we can um – I say we um, couple of dollars is media hours

25 14, 15, 16, drop in two gig.

26 JOE: OK. 14, 15 –

27 PERSON 2: Don't you think?

28 JOE: Yeah, you know, you only live once, don't you?

29 PERSON 2: That's right.

30 JOE: *[laughs]* All right, you got two there. I'm price tagging 'em too.

31 PERSON 2: Worst case scenario, we –

1 JOE: Not *[inaudible]* might as well price things, 'cause they're going to be up there anyway.

2 PERSON 2: Right.

3 JOE: So – ?

4 PERSON 2: Worst case scenario is we, um, get, um – we sell some off – no, I guess we can't. How

5 do we –

6 JOE: We'll let real time *[inaudible]*

7 PERSON 2: How do we – How will that affect anything? 2 gigs in the NP.

8 JOE: Well, it – my theory is that there's a finite amount of generation, right? Pretty much these days

9 everything's basically turned on anyway, right?

10 PERSON 2: Right.

11 JOE: So, it's a matter of who's cornering the market on it. You're not getting any additional shit

12 turned on, I don't think.

13 PERSON 2: Right. I mean, two gigs is like a plant.

14 JOE: Right. A big plant. *[laughs]*

15 PERSON 2: Let's do 1500 during those hours.

16 JOE: OK. *[inaudible]* 17 and back down to 750.

17 PERSON 2: Mm hm.

18 JOE: 20 down 250.

19 PERSON 2: You never know if it makes much sense to – I mean how big of a bet is it? Our upside

20 is –

21 JOE: Yeah, that's the thing with the – the cap the way it is these days.

22 PERSON 2: Right.

23 JOE: The upside is not that horrific.

24 PERSON 2: Unless there's day-ahead congestion.

25 JOE: Unless there's *[inaudible]* *[break]* *[inaudible]* *[break]* lot yesterday. But that was *[break]* and I – I

26 moved 500 south too.

27 PERSON 2: Right but that's weekend. Go back to last week, Tuesday. Not right now, but when we

28 hang up. Go back to the last time there was Cong and see which hours it was congested, and just

29 put it out, OK?

30 JOE: The last day there was Cong?

31 PERSON 2: Yeah, just find out what day it is and see what hours were congested. I can't

1 remember, but –
2 JOE: *[inaudible]*
3 PERSON 2: I'm going to let you figure that out, but –
4 JOE: Yeah, I'll check the last couple days.
5 PERSON 2: Make s – yeah, and then just put 1500 out there. Is that cool?
6 JOE: Yeah.
7 PERSON 2: OK.
8 JOE: I mean –
9 PERSON 2: It'll work.
10 JOE: I'm – fuck it, man.
11 PERSON 2: OK.
12 JOE: It's not every year you get this kind of pot of money to play with.
13 PERSON 2: That's right. Play it, man.
14 JOE: *[inaudible]*
15 PERSON 2: Cool. So, OK we're in there.
16 JOE: See you.
17 PERSON 2: All right, bye.
18 JOE: Later, bye.